

Morris Stemp, CPA MBA

TechCXO Partner - Finance and Operations
Interim & Fractional CFO, COO



CONTACT DETAILS

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RELEVANT EXPERIENCE

Morris Stemp is a finance, operations and technology executive who assists New York area healthcare, tech and SaaS startups and growing companies as an interim and fractional CFO and COO.

CFO of Slingshot Health, a healthcare marketplace startup with over 30 employees. Morris was hired by the CEO to design integrations with EHR systems. He quickly expanded that role to lead business analytics, internal accounting, financial projections and modeling, cash flow management, human resources, performance management, HIPAA Compliance and stockholder communications. The team raised \$15M in seed round funding.

Founder & Partner serving as the **COO, CFO, and Chief Culture Officer** of **StratX IT Solutions**. StratX was formed from the merger of Stemp Systems and a healthcare-focused local MSP. Morris was responsible for the successful integration of the two company's systems, operations, and culture and grew the combined entity to \$10M and 70 employees with over \$800K of monthly recurring revenue. Founder &

CEO of Stemp Systems Group, an IT consulting and outsourced technical support organization which delivered IT resources to clients not large enough to warrant their own IT department, yet had extensive, ongoing IT needs. He grew the business to \$4M and 40 staff. Clients included a nursing home management client with over 5,000 users and 400 nursing homes in the US. The project included 200+ servers with 24/7 helpdesk support, complete redundancy, disaster planning and business continuity design with dozens of state-of-the-art sub-systems.

Morris began his career as a Senior Accountant and Consultant with **Peat, Marwick, Mitchell & Co.** (now **KPMG**) in New York City.

EDUCATION

New York University, MBA Stern School of Business

Baruch College, BBA Accounting & Organizational Psychology

PERSONAL STATEMENT

I am a dedicated, energetic and customer-focused leader, who leads from behind through my personal core values of creativity, excellence, adventure and growth. I am an International Coach Federation (ICF) certified executive and leadership coach with an action-oriented, mentorship mindset.

My unique, performance-oriented W@CKi "red glasses culture" is focused on Wisdom, Accountability, Creativity, Knowledge and Innovation, which drives highly engaged teams to achieve high levels of business growth.

My clients say I am skilled at recognizing patterns, understanding operational flows and integrating systems into existing work environments. I'm recognized as an expert in the selection, evaluation and implementation of integrated accounting, payroll, manufacturing and office productivity systems across industries. Ultimately, I deliver sustainable outcomes with no ho-hum solutions.

PRACTICE FOCUS

FINANCE

- Accounting Systems Selection & Integration
- Budgeting & Cash Flow Management
- Shareholder Cap. Table Management
- Cash Flow & Financial Modeling & Analysis
- Burn-Rate Management Strategies
- Board Support & Investor Relations

STRATEGIC & OPERATIONS

- Business & Startup Leadership
- Project & Change Management
- Disaster Planning & Business Continuity
- Strategic Partnerships & Integrations
- CRM Technologies, Selection & Implementation
- Product Mgmt. & Design | MVP | UX/UI
- Revenue Maximization Strategies
- Business Intelligence, Analytics & SQL
- Conflict Management & Employee Coaching
- X-Functional Team Management
- Business Growth & Scaling
- People & Culture Virtuoso | Change Agent

SECTOR EXPERIENCE

COMMERCIAL SERVICES

- Accounting, Audit, Tax
- BPO / Outsourcing
- Consulting Services

HEALTHCARE TECHNOLOGY SYSTEMS

- Enterprise Systems
- Medical Records Systems

IT SERVICES

- IT Consulting & Outsourcing
- Managed Services
- Systems & Information Management

SOFTWARE

- Application Software
- Business Productivity
- CRM Technologies
- HIPAA
- EHR
- SaaS & Cloud Technologies
- Security
- Software Development Applications