

Olin Wise

TechCXO Partner - Product & Technology



CONTACT DETAILS

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RELEVANT EXPERIENCE

Olin Wise is an on demand COO, CTO and technology executive. He is uniquely skilled at bringing together multi-disciplined teams to align business and technology goals.

Among his career highlights are the following:

As a **Software Engineer, Technical Business Consultant, Product Manager, COO, Managing Director of a \$50MM P&L, CTO** of the distributed technology stack and ultimately CTO of an enterprise level business segment, Olin operates from a core belief that the customer is at the center of everything.

Among his career achievements are the following:

- Responsible for all technology for both direct acquiring and 3rd party processing business for publicly traded payment processing company. His technology team included 350 members located dispersed in 6 locations in the US and India.
- Executed the largest merchant portfolio platform conversion in the industry generating over \$5 million in annual expense savings
- Developed new products/services including ApplePay, Mobile Payment Acceptance (Phone/Tablet), AMEX OptBlue and Paypal Acceptance which drove additional market opportunity and revenues to the segment.
- Consolidated seven data centers into two and implemented high availability architecture for all critical customer platforms.
- Championed implementation of Enterprise Architecture governance board and Software Assurance Program.

EDUCATION

University of Georgia

BBA, Management Information Systems

PERSONAL STATEMENT

As a hands on, servant-leader, I've tackled service level turnarounds, some of the largest platform consolidations in the industry and enterprise level software platform builds. By making sense of complex technology and systems, I enable business leaders to create meaningful strategies and innovative solutions.

PRACTICE FOCUS

TechCXO has assisted more than 750 technology companies to build value, enter new markets, increase sales and improve margins. Olin accelerates value in the following areas:

PRODUCT AND TECHNOLOGY

- Interim/Fractional CTO, CIO
- IT Board Advisor
- Technology Due Diligence
- Technology and Development
- Process Assessment
- Turnaround
- Security and Compliance
- Product Strategy and Execution
- Product and Portfolio Management
- Product Development and Delivery
- Agile Methodologies & Coaching
- Product and Service Launch Plans
- Transaction Readiness
- IT Investment / Spend Assessment

OPERATIONS

- Process Improvement
- Vendor Management
- Service Level Management

SPECIALTY AREAS

Olin is TechCXO's subject-matter expert in Technology and Development. He has deep domain expertise in payment systems and technology.

- Consumer Payments & Lending
- Commercial Payments
- Consumer Loyalty Programs
- Payment Acceptance / Acquiring
- Audit and Compliance (PCI)
- Platform Consolidation
- IT Spending Analysis (TBM)
- SaaS Product Delivery (Multi-Tenant)

SECTOR EXPERIENCE

FINANCIAL SERVICES

- Investment Banks
- Consumer Finance
- Private Equity
- Commercial Banks
- Holding Companies
- Specialized Finance
- Payment Service Providers

SOFTWARE

- Application Software
- Automation/Workflow
- Business/Productivity Software
- Financial Software
- SaaS
- Software Development Applications