

techcxo.com

TechCXO<sup>®</sup>  
experience > acceleration



## Overview

Our recruiters are top notch and have helped countless clients scale their teams. For most of our clients, culture is very important and our recruiters become deeply involved in understanding our clients culture and ensuring the right fit.

## Expertise and Value

As strong generalist recruiters with operational experience we can span multiple disciplines, recruiting for almost any positions our clients need. Our hourly model allows for a more cost effective solution to the standard contingency.

## Hourly Model

TechCXO's hourly model is a resourceful way to grow a business and a more cost effective solution than a contingency recruiter model or internal recruiter. This structure ensures that we are fully dedicated to your work and will allow you to project cost and to forecast a project end date.

## Turn-Key Solutions

TechCXO knows how to recruit fast-growing companies while providing total visibility into services we provide.



**Full Project Management:** Full spectrum service from scheduling of interviews, to offer letters, to hiring, to the first day of work and onboarding.



**Weekly Pipeline & Status Reports:** Weekly reporting on recruiting progress.



**Technology:** We can set our clients up on an Applicant Tracking System or use our own. We have access to several recruiting tools that allow us to post on multiple job board for free exposing our clients jobs



**Networking:** With an internal partner list of 80 partners across the country we are able to network your positions inside and outside of our organization on your behalf

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## Sector Experience

- Fortune 500
- Technology Startups
- Enterprise Software
- Healthcare
- SaaS
- Telecommunications

## Team's Function

We will deliver a prioritized project plan to reflect timing of the following:

- Collaborate with clients to identify hiring needs and requirements
- Establish plans to agree on process, steps and communication methods
- Create job descriptions
- Sourcing – post and promote job openings
- Identify qualified candidates- passive and active
- Recruiting
- Applicant Screening
- Interviewing
- Job offering
- Hiring

## Positions in which We Specialize

- Sales
- Marketing
- Engineering
- Architects
- Quality Assurance
- Product Managers
- Project Managers
- Accounting
- Customer Success
- R&D

## Some of the Tech Leaders We've Helped



## WithMe Health

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